
KAMBIZ AGHILI

ACADEMIC BACKGROUND

- **Master of Business Administration (MBA):** Anderson School of Management [2008 – *present*]
UCLA Consultant Fellow: Lead *Business Improvement Plans (BIP)* for local startups
→ Marketing campaign: Increased the qualified leads by 42% (*in 6 months*)
→ Improved sales force: Improved ad sales in print & online by 50% (*in 9 months*)
→ Competitive positioning: Tripled website traffic to marketing pages (*in 9 months*)
**Strategy,
Brand Marketing,
Corporate Finance**
- **Doctor of Philosophy (PhD):** Computer Science, UCSB [2001 – 2005]
→ Thesis: *Sequence & Structure Search in Textual and Genomic Databases*
→ Published and presented 15 journal & conference articles worldwide
- Master of Science (MS): Computer Science, UCSB [2001 – 2004]
- Bachelor of Computer Engineering (BSE): Bilkent University, Turkey [1997 – 2000]

PROFESSIONAL EXPERIENCE

- **Teradata Corporation** (*Query Optimizer*) [**MANAGER,**
Product Development,
2005 – present]
→ Leading a growing team of 17 engineers in Los Angeles, San Diego & India
→ Lead 5 inspiring teams to R&D awards (2008 – 2010)
→ 3 patents-*pending* on search and indexing techniques
→ Lead the implementation of a cross department business improvement that improved team capacity utilization by 18%
→ Lead many knowledge transfer initiatives with cross organization VPs
- **University of California, Santa Baraba** (*College of Engineering*) [Lecturer,
Teaching Assistant,
2001 – 05]
- **Johns Hopkins University** (*Center for Talented Youth*)
→ Taught courses in Relational Databases, Computer Networking, Compilers, Programming in C/C++, Fundamentals of Computer Science
→ Published and reviewed articles for SIGMOD, VLDB, PODS, ICDE, EDBT, CIKM, SSDBM, DASFAA, and WWW conferences
→ Mentored for Research Bridge Ph.D. Program (*National Science Foundation, NSF*)

HONORS

- Management Development for Entrepreneurs (MDE), UCLA Consultant Fellow [2009 – *present*]
- Easton Technology Leadership Program (ETLP), UCLA Fellow [2009 – *present*]
- Presidential Work-Study Research Grant (*University of California*) [2002 – 05]
- Graduate Study Scholarship (*GPA 3.98/4.00*) [2001 – 05]
- Undergraduate Study Scholarship (*high-honor roll*) [1998 – 00]

PHOTOGRAPHY

- **Silent Walls**, Photography Book Publication (*in progress*) [2008 – *present*]
- Faculty Award of Distinction [UCSB, Art Museum, 2005]
- Santa Barbara Art Competition (1st place) [2005]
- Group Exhibition [UCSB, Art Museum, 2005]
- Solo Exhibition (Lucid Dreams) [UCSB, 2005]